



Maxsus maqsadlarga yoʻnaltirilgan ingliz tili

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O'ZBEKISTON RESPUBLIKASI OLIY VA OʻRTA MAXSUS TA'LIM VAZIRLIGI

OLIY TA'LIM TIZIMI PEDAGOG VA RAHBAR KADRLARINI QAYTA TAYYORLASh VA ULARNING MALAKASINI OShIRIShNI TAShKIL ETISh BOSh ILMIY-METODIK MARKAZI

2.2. "English for Specific Purposes" "Maxsus maqsadlarga yo'naltirilgan ingliz tili" moduli boʻyicha

O'QUV-USLUBIY MAJMUA

Modulning oʻquv-uslubiy majmuasi Oliy va oʻrta maxsus ta'lim vazirligining 2020 yil 7 dekabrdagi 648-sonli buyrug'i bilan tasdiqlangan o'quv dasturi va o'quv rejasiga muvofiq ishlab chiqilgan.

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I. CURRICULUM

I. CURRICULUM

Kirish

Dastur Oliy ta'lim muassasalaridan jalb qilingan kurs tinglovchilari dars beradigan fanlari bo'yicha kasbiy va pedagogik mahoratini o'sib borishini, shuningdek, o'qitishning interaktiv usullari bo'yicha kasbiy bilimlari, malaka va ko'nikmalarini yangilashni ta'minlash bilan bir qatorda, ularning nazariy bilim va amaliy ko'nikmalarini chuqurlashtirish, yangilash, ta'limning dolzarb muammolari, chet tili ta'limini tashkil etishning yangi tamoyillari, zamonaviy usullaridan mohirona foydalanishga o'rgatishni maqsad qiladi.

Shuningdek, dastur doirasida Oʻzbekistonda chet tillarni oʻqitish sifati va darajasini muntazam ravishda oshirish, xorijiy til mutaxassislarining malakasini oshirish jarayonini takomillashtirish va ularning kasbiy-innovatsion tayyorgarligiga qoʻyiladigan zamonaviy talablarni yoritishga alohida e'tibor qaratilgan.

Dastur mazmunida tinglovchilarga Oʻzbekiston Respublikasi Birinchi Prezidentining 2012 yil 10 dekabrdagi "Chet tillarni oʻrganish tizimini yanada takomillashtirish chora-tadbirlari toʻgʻrisida"gi PQ-1875-sonli Qaroridan kelib chiqadigan vazifalar, chet tilini egallash darajalarining Yevropa tizimi: CEFR, oliy ta'lim tizimida chet tillarni oʻqitishning dolzarb masalalari, global Internet tarmogʻidan foydalangan holda xorijiy tillarni oʻrganish jarayoniga zamonaviy pedagogik va axborot texnologiyalarini joriy etish, chet tillar oʻqituvchisining shaxsiy va kasbiy axborot maydonini loyihalash, pedagogik mahoratini oshirish hamda xorijiy tillarni oʻqitishda zamonaviy pedagogik va psixologik yondashuvlardan foydalanish asosiy vazifalar sifatida belgilangan.

Chet tili darslari kasbiy yoʻnaltirilgan boʻlib, tinglovchilarning nafaqat til koʻnikmalarini amalda rivojlantirishga, balki ularning metodik tayyorgarligini ham oshirishga xizmat qiladi.

Til boʻyicha fanlarda barcha til koʻnikmalariga alohida e'tibor berilgan (oʻqish, tinglab tushunish, ogʻzaki nutq, yozma nutq, leksika, grammatika). Shuningdek, bularni integrallashgan holda mashq qilish imkonini beruvchi *Integrallashgan til koʻnikmalari* kursi ham kiritilgan. Shuningdek, *Til aspektlari amaliyoti* fani kiritilgan boʻlib, u autentik matnlarni har taraflama: grammatik, fonetik, leksik, stilistik, pragmatik nuqtai nazardan tahlil qilish, ishtirokchilarni tilni tadqiq qilishga undaydi. Bundan tashqari *Til oʻrganish xususiyatlari* fani ham chet tili, uni oʻrganish va oʻqitish, til oʻrganuvchining xususiyatlari, til oʻrganishdagi kognitiv omillar, chet tilini oʻrganish uslublari va strategiyalar, til oʻrganishda psixologik omillar, til oʻrganishdagi xatolar, chet tilini oʻrganishda

yosh xususiyatlaridan kelib chiqqan holda oʻrgatadi.

Mazkur oʻquv reja va oʻquv dasturlar Respublika boʻylab oʻtkazilgan tadqiqotlar hamda ilgʻor xorijiy tajribani oʻrgangan holda tuzilgan. Qolaversa, bular Innovatsion ilmiy-amaliy markaz qoshida approbatsiyadan oʻtkazilmoqda va tajriba natijalari asosida takomillashtirilib borilmoqda.

Kursning maqsadi va vazifalari:

Kursning maqsadi – tinglovchilarning pedagogik faoliyatga nazariy va amaliy tayyorgarlik darajasini rivojlantirish, kasbiy kompetentlik darajasini oshirish asosida chet tillarni oʻqitish jarayonini samarali tashkil etish va boshqarish boʻyicha mavjud bilim, koʻnikma va malakalarini takomillashtirish.

Kursning vazifalari — pedagogik kadrlar tayyorgarligiga qoʻyiladigan zamonaviy talablar, ta'lim va tarbiya haqidagi hujjatlar, chet tillari boʻyicha davlat ta'lim standarti loyihasi, ta'lim texnologiyalari va pedagogik mahorat, chet tilini oʻrganishning psixologik aspektlari, chet tili oʻqituvchisining shaxsiy va kasbiy axborot maydonini loyihalash, chet tilini oʻrganishning xorijiy tajribalari, madaniyatlararo kommunikatsiyada tilning oʻrni, chet tilini oʻrganishda til xususiyatlari va integrallashgan til koʻnikmalarini oʻzlashtirishdan iborat.

Kursning konsepsiyasi.

Oʻzbekiston Respublikasi "Ta'lim toʻgʻrisida"gi Qonuni va "Kadrlar tayyorlash milliy dasturi", Oʻzbekiston Respublikasi Prezidenti asarlari, Vazirlar Mahkamasining qarorlari, Oliy va oʻrta maxsus, kasb-hunar ta'limi muassasalari nopedagoglari va rahbar xodimlarining chet tilining toʻrt asosiy koʻnikmalari: oʻqish, gapirish, tinglash, yozish malakasini oshirishga qoʻyiladigan Davlat talablari va umumiy malaka talablari.

Modulni tashkil etish va o'tkazish bo'yicha tavsiyalar

"Maxsus maqsadlarga yoʻnaltirilgan ingliz tili" kursi amaliy mashgʻulotlar shaklida olib boriladi.

Kursni oʻqitish jarayonida ta'limning zamonaviy metodlari, axborot-kommunikatsiya texnologiyalari qoʻllanilishi nazarda tutilgan:

-oʻtkaziladigan amaliy mashgʻulotlarda zamonaviy kompyuter texnologiyalari yordamida prezentatsion va elektron-didaktik texnologiyalardan, texnik vositalardan, test soʻrovlari, aqliy hujum, guruhli fikrlash, kichik guruhlar bilan ishlash va boshqa interaktiv ta'lim usullarini qoʻllash nazarda tutiladi.

Modulning o'quv rejadagi boshqa modullar bilan bog'liqligi va uzviyligi

"Maxsus maqsadlarga yoʻnaltirilgan ingliz tili" moduli mazmuni oʻquv rejadagi "Oliy ta'lim tizimida oʻquv-jarayoni va oʻquv-uslubiy faoliyatni modernizatsiyalash va innovatsion ta'lim texnologiyalarini joriy etish" oʻquv

moduli bilan uzviy bogʻlangan holda rahbar xodimlarning ta'lim-tarbiya jarayonini sifatli va samarali tashkil etishda chet tillarining dolzarbligi va ahamiyatli ekanini yana bir bor ta'kidlaydi hamda ularning professional tayyorgarlik darajasini orttirishga xizmat qiladi.

Modulning oliy ta'limdagi o'rni

Modulni oʻzlashtirish orqali tinglovchilar ingliz tili bilim va koʻnikmalarini yanada chuqurlashtiradilar, kasblariga doir ingliz tilidagi ma'lumotlarni oʻqish, tahlil qilish va tatbiq etish singari kompetentlikka ega boʻladilar.

2.2. Maxsus maqsadlarga yoʻnaltirilgan ingliz tili.

Maxsus maqsadlarga yoʻnaltirilgan ingliz tili (English for Specific Purposes) – kasb sohasidan kelib chiqib ingliz tilini oʻrgatish. Kasb soha vakillari tomonidan minimal grammatika (Present Indefinite Tense, Present Continuous Tense, Past Indefinite Tense, Future Indefinite Tense) hamda sohaga oid faol soʻzlarni (minimal 400) yoddan bilishi. Grammatika va leksikani kommunikativ maqsadlarda oʻrgatishga zamonaviy yondashuv. Ingliz tilida autentik vaziyatlarni tahlil qilish. Tinglovchilarda autentik vaziyatlarga oid: e-mail yozish, soʻzlashish (ilmiy yoʻnalishi haqida), tushunish (jarayonni tinglab tushunish) va oʻqib tushunish (gazeta va jurnallardagi kasb sohasiga oid maqolani oʻqish) koʻnikmalarini rivojlantirish.

Sohaga yoʻnaltirilgan mavzularda til koʻnikmalarini rivojlantirish, mutaxassislik fanlarini xorijiy tilda oʻqitishni loyihalashtirish. Ilmiy tadqiqotlarga yoʻnaltirilgan til koʻnikmalarini oʻzlashtirish, ilmiy matnlarning rezyumesini tayyorlash, xorijiy adabiyotlar bilan ishlash. Xorijiy mutaxassislar bilan muloqot stereotiplari. Elektron xatlar yozish, xorijiy tilda taqdimotlar tayyorlash.

Kundalik va ijtimoiy hayotga oid mavzular: Shaxs va shaxsiyat. Oziq-ovqat. Sihat-salomatlik. Oilaviy qadriyatlar. Shahar va qishloq hayoti. Dam olish va sport bilan shugʻullanish. Kasb-hunar va ishbilarmonlik. Ommaviy axborot. Munosabatlar. Tibbiyot, ilm-fan, zamonaviy texnologiyalar sohasidagi etika masalalari.

Rezyume toʻldirish, madaniy hordiq, telefonda suhbat. Sayohat va turizm, transport sohasi, biznes faoliyat, kashfiyotlar, san'at, fan, ta'lim va texnologiya sohasi, atrof-muhitni muhofaza qilish. Sohaga oid davrning eng dolzarb muammolarini oʻrganish, muhokama va tahlil qilish

2.2. Maxsus maqsadlarga yoʻnaltirilgan ingliz tili modul boʻyicha soatlar taqsimoti

		In-class work load		
			Con	tents
№	Topics	Total	Lecture	Practical lessons
1.	Self-introduction in business	2		2
2.	Information technology & its types	2		2
3.	Mass media & its types	2		2
4.	Globalization & its effects	2		2
5.	Business interactions & calls	2		2
6.	CV writing	2		2
7.	Email writing	2		2
8.	Tarvelling & culture	2		2
		16		16

O'QITISh ShAKLLARI

Mazkur modul boʻyicha quyidagi oʻqitish shakllaridan foydalaniladi:

- amaliy mashgʻulotlar (ma'lumotlar va texnologiyalarni anglab olish, aqliy qiziqishni rivojlantirish, nazariy bilimlarni mustahkamlash);
- -davra suhbatlari (koʻrilayotgan loyiha yechimlari boʻyicha taklif berish qobiliyatini oshirish, eshitish, idrok qilish va mantiqiy xulosalar chiqarish);
- -bahs va munozaralar (loyihalar yechimi boʻyicha dalillar va asosli argumentlarni taqdim qilish, eshitish va muammolar yechimini topish qobiliyatini rivojlantirish).

II. INTERACTIONAL METHODS USED IN TEACHING ESP

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ASSESSMENT

The measurement of the ability of a person, the quality or success of a teaching course. Assessment may be by test, interview, questionnaire, observation and so on.

BAHOLASh metodi

Shaxsning qobiliyatini, oʻqitish kursining sifati yoki muvaffaqiyatini o'lchash va baxolash demakdir. Shuningdek, baxolash test, suxbat o'tkazish, savol javob, kuzatish va xokazolar orqali amalga oshirish mumkin.

AUTHENTIC TASK

An authentic task is a task that native speakers of a language would do in everyday life. When learners do an authentic task they are doing something that puts real communicative demands on them. A task which replicates or resembles a real-life task, e.g. scanning an article for particular information; this may be contrasted with a task which is specifically designed for, and only relevant in, the classroom.

AUTENTIK VAZIFA

Mahalliy tilda soʻzlashuvchi kishi kundalik xayotida bajaradigan doimiy vazifalar boʻlib, til oʻrganuvchi ana shunday vaziyatlardan haqiqiy soʻzlashuvda foydalansa, samaraliroq bo'ladi. Dars jarayonida tilni o'rganishda yeal xayotda uchraydigan voqea-xodisalar ifoda etilgan matnlarni qoʻllash foydalidir. Autentik materiallar darsliklarda berilmaydi.

BRAINSTORMING

(in language teaching) a group activity in which learners have a free and relatively unstructured discussion on an assigned topic as a way of generating ideas. Brainstorming often serves as preparation for another activity.

AQLIY XUJUM uslubi

Bevosita jamoa bo'lib "fikrlar xujumi" ni olib borish demakdir. Bu uslubdan maqsad, mumkin qadar katta miqdordagi gʻoyalarni yigʻish, talabalarni ayni bir xil fikrlashdan holi qilish, ijodiy vazifalarni yechish jarayonida dastlab paydo boʻlgan fikrlarni yengishdir.

CASE STUDY

It is about a person, group, or situation that has been studied over time. The case study method often involves simply observing what happens to, or reconstructing 'the case history' of a single participant or group of individuals (such as a school class or a specific social group)

"KEYS-STADI"uslubi

Bu uslub aniq vaziyat, hodisaga asoslangan o'qitish uslubi hisoblanadi. Shuningdek, vaziyat bilan tanishish, axborotlarni umumlashtirish, axborot tahlili va har bir yechimning afzal va zaif jihatlarini belgilash demakdir.

CLUSTER

Is the task of grouping a set of objects in such a way that objects in the same group (called a **cluster**) are more similar (in some sense or another) to each other than to those in other groups (clusters).

TARMOQLAR uslubi

Fikrlarning tarmoqlanishi-pedagogik strategiya bo'lib, u talabalarning biron-bir mavzuni chuqur o'rganishiga yordam berib, ularni mavzuga taaluqli tushuncha yoki aniq fikrlarni erkin va ochiq uzviy bogʻlagan ketma-ketlikda tarmoqlashni oʻrgatadi.

DISCUSSION METHOD

It demands that students come to class well prepared. Compelling them to think out their arguments in advance and to answer their peers' questions and counter arguments, it sharpens their powers of reason, analysis and articulation. It thus provides them with fundamental skills necessary for success in any discipline or profession.

BAHS-MUNOZARA

Usulida guruh a'zolari biror muammoni yechish maqsadida o'z g'oyalarini ogʻzaki taklif etadilar. Usuldan samarali foydalanish uchun ishtirokchilar muhokama predmetiga oid yetarli bilim va tajribaga ega boʻlishlari lozim. Bu usul kattalar ta'limida ko'proq samara beradi.

ICE-BREAKER

An activity to make learners feel less nervous or inhibited when they first meet.

"MUZYoRAR" metodi

Qizdiruvchi, faoliyatga jalb qiluvchi mashq. Talabalarning oʻzaro tanishishi va ishchi muhit yaratish maqsadida qoʻllaniladi. Bu metod xonadagi ruhiy taranglikni yengish, guruxning shakllanish jarayonini tezlatish, muloqot va axborot almashinuvini yoʻlga qoʻyish, shuningdek, samimiylik va hamkorlik muhitini yaratishga yordam beradi.

INFORMATION GAP ACTIVITY

an activity in which a pair or two groups of students hold different information, or where one partner knows something that the other doesn't. This gives a real purpose to a communication activity. An information gap activity is an activity where learners are missing the information they need to complete a task and need to talk to each other to find it.

AXBOROT ALMAShISh METODI

Bu uslub shundayki, talabalar juft yoki ikki gurux boʻlib turli xil axborotga ega bo'lishadi, yoxud biri bilgan axborotni ikkinchi talaba bilmaydi. Bu esa suxbatlashish uchun xaqiqiy maqsad paydo qiladi. Bu uslub asosan chet tilida gapirish, muloqotga kirish uchun yordam beradi. Shuningdek, rasmlardan ham foydalanish mumkin.

INTERACTION PATTERN

Mode of work (individual work, pair work, group work) used in learning or teaching.

INTERFAOLLIK

O'zaro harakat qilmoq ma'nosini beradi. O'zaro harakat turlari:

O'qituvchi-talaba; talaba-talaba; o'qituvchi-talabalar; talalar-talabalar; talabalar-o'qituvchi.

JIG-SAW ACTIVITY

A type of co-operative activity in which each member of a group has a piece of information needed to complete a group task. Often used in reading work when each learner or group of learners reads and understands a part of a text, then takes part in pooling information to establish the meaning or message of the whole text.

"ARRA" METODI

Bu usulda asosan guruh bo'lib ishlanadi. Har bir guruh a'zosining qo'liga matnning bir bo'lagi beriladi, so'ngra mazmunini o'qib bilib olgandan so'ng, barcha qatnashchilar tomonidan butun matn tuziladi. Bunday metod o'qitishni oʻrganishda qoʻllaniladi.

MULTIPLE-CHOICE

In testing or teaching: a device in which the learner is presented with a question along with four or five possible answers from which one must be selected. Usually the first part of a multiple-choice item will be a question or incomplete sentence. This is known as the stem. The different possible answers are known as alternatives. The alternatives typically include one correct answer and several wrong answers or distracters.

KO'P TARMOQLI TANLOV TESTLARI

Bu metod asosan, testda qoʻllaniladi. Oʻrganuvchi uchun tuziladigan testlardagi savolda 4 yoki 5 ta javoblar beriladi. Bitta berilgan savoldagi 4 yoki 5 ta javobining bittasi toʻgʻri boʻladi, qolganlari esa oʻxshash javoblar tariqasida beriladi.

PRESENTATION

The way which something is offered, shown or explained others. A formal monologue presents ideas, opinions or a business proposal.

TAQDIMOT

Axborot, nazariya yoki tamoyillarni talabalarga yetkazish maqsadida ekspert tomonidan oʻtkaziladigan tadbir. U turli (ma'ruza, savol berish, munozara yuritish) o'tkazilishi mumkin. **Tagdimotning** shakllarda mazmuni uslub sifatida oʻqituvchiga koʻproq bogʻliq boʻladi.

WARM-UP ACTIVITY

An activity used to orient learners to a new topic or area of focus in a lesson.

"ChIGILNI YoZISh"

Darsga berilgan yangi mavzuni yoritish va talabalarni mavzuga jalb qilish maqsadida qoʻllanadigan uslublardan biridir.

TRUE-FALSE ACTIVITY

It is a strategy of teaching students, where a teacher allows students to compare two different historical perspectives to the same question. It allows students to see differing opinions to the same problem and go about doing history. It is designed to add inquiry into the teaching of history.

"TO'G'RI-NOTO'G'RI"

Talabalarni oʻqitishda qoʻllaniladigan shunday yondashuvki, unda oʻ talabaga berilgan bitta savolni ikkita turli xil tomonini taqqoslashiga imkon yaratadi. Shuningdek, bu metod talabalarga bir xil muammoga turli xil berilgan fikrlarni koʻrib chiqish va tanlashga huquq beradi. Oʻqitish usulini yana takomillashtirish va mavzuni yoritishga yordam beradi.

GAP FILL ACTIVITY

A gap-fill is a practice exercise in which learners have to replace words missing from a text. These words are chosen and removed in order to practise a specific language point. Gap-fill exercises contrast with cloze texts, where words are removed at regular intervals, e.g. every five words.

NUQTALAR O'RNIGA QO'YISh

Bu usul asosan, talabalarni matn bilan ishlash jarayonida gaplarda berilgan nuqtalar oʻrniga kerakli soʻzlarni qoʻyish uchun ishlatiladi. Bu esa til oʻrganuvchi uchun tushirib qoldirilgan soʻzlarni mukammal oʻrganishlari uchun foydali. Bunday mashqlar koʻpincha yopiq matnlarda beriladi.

III. LESSON PLANS FOR PRACTICAL LESSONS

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Lesson Plan 1: Self-introduction

Lesson type:	Practical	Background: Multicultural	Time: 80 min
Content Obj	ectives:	Language Objectives:	Speaking: PWBAT
• PWB	AT learn how to	Listening: PWBAT pick up	create, answer questions
introd	duce themselves in	the words from the video;	& discuss the responses
business;		Vocabulary: PWBAT use the	to those questions;
• PWB	AT use appropriate	words for business	
langu	age to introduce;	introduction	
Key Vocabul	lary:	Technology used:	
Let me introd	luce myself, I am, My	Laptop, LCD projector,	
name is, W	ho are you?	speakers, mobile phones	
Activities for	students:	Types of assessment:	
Cooperative,	individual work,	Formative way:	Summative way:
Discussion, e	Discussion, evaluation. Giving feedback after each Evaluating participan		Evaluating participants'
Integrated skills: List, read, writ,		activity.	achievements in tests
speak	ık		
Standards m	ndards met: Common Core		
Resources used: Journals: Study.com			
Activities and timing Lesson sequence			
Objective: To introduce the topic of the lesson to the participants.		rticipants.	
Warm-	Teacher instructions:		
up	Ask the participants to watch a short video about self-introduction in business		
Time:	Time: & pick up the words & phrases used for introduction		
10min	Link to the video:		
https://www.coursera.org/		g/lecture/business-english-intro/v	video-introducing-yourself-b
H0qh			
	Student directions:		
	Watch a short video & pick up the words & phrases for introduction		

Introduc	Teacher instructions:	
tion	Tell the participants that today, they are going to learn how to introduce	
Time:5	themselves	
min	ICQ questions:	
	1. How do you feel when you have to introduce yourself in conferences, meetings,	
	etc?	
	2. How important do you think it is to make a good self-introduction?	
	3. Are there any specific rules that should be followed when making an introduction	
	in your country?	
Pre-	Objective: To check background knowledge of participants on self-introduction.	
Activity	Teacher instructions:	
Filling in a	• Introduce your self to the class & ask them to fill in the worksheet about you;	
worksheet	Ask them to introduce themselves to each other in pairs & fill in the	
Time:	information	
15 m	Student directions:	
	Fill in both worksheets for teacher & peer introduction	
	Explanation of the useful tips & vocabulary for introduction	
Formal	Explanation of the useful tips & vocabulary for introduction	
Formal instruct	Explanation of the useful tips & vocabulary for introduction 1. Establish a connection with the listeners	
instruct	 Establish a connection with the listeners Key points: your experience, your company's name, your position in the company Be confident and friendly 	
instruct Tion	 Establish a connection with the listeners Key points: your experience, your company's name, your position in the company 	
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instruct Tion Time: 5 m	 Establish a connection with the listeners Key points: your experience, your company's name, your position in the company Be confident and friendly Be attentive 	
instruct Tion Time: 5 m While Activity: Situation	 Establish a connection with the listeners Key points: your experience, your company's name, your position in the company Be confident and friendly Be attentive Objective: To fix the knowledge of related vocabulary in use. 	
instruct Tion Time: 5 m While Activity: Situation cards	 Establish a connection with the listeners Key points: your experience, your company's name, your position in the company Be confident and friendly Be attentive Objective: To fix the knowledge of related vocabulary in use. Teacher instructions: 	
instruct Tion Time: 5 m While Activity: Situation cards Time:	 Establish a connection with the listeners Key points: your experience, your company's name, your position in the company Be confident and friendly Be attentive Objective: To fix the knowledge of related vocabulary in use. Teacher instructions: Divide the participants into 4 groups; 	
instruct Tion Time: 5 m While Activity: Situation cards	 Establish a connection with the listeners Key points: your experience, your company's name, your position in the company Be confident and friendly Be attentive Objective: To fix the knowledge of related vocabulary in use. Teacher instructions: Divide the participants into 4 groups; Give them cards with the situations for business introduction & make up the 	
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Post activity	Objective: To review the gained knowledge on vocabulary	
Discus	Teacher instructions:	
sion	Arrange groups of four-five and ask them to prepare questions which they	
Time:	want to ask from each other while introducing themselves;	
20 Min	 Suggest them that they should select new phrases from the previous tasks; 	
	Ask them to write down the responses in order to report back to the whole	
	group.	
	When they finish, ask participants to choose a person whom they will present	
	to the whole group. Warn them that everybody should be presented	
	Student instructions:	
	Prepare questions which you want to ask from each other while introducing	
	yourselves in business conferences;	
	 Ask those questions from each other & make notes; 	
	Present everybody to the class	
	Feedback/Assessment	
Time:	 Discuss with the participants what they have acquired today; 	
5 min	Provide a feedback to their cooperation during the class.	
	CCQ questions:	
	1. What was covered during today's session?	
	2. What phrases would you like to use in business introduction now?	
	3. What are some tips for business introduction?	

Materials

Useful expressions

Let me introduce myself.

Allow me to introduce myself.

I don't think we've been introduced.

I work for "Future Innovation".

I believe we have something in common.

Let me give you my business card.

Here's my business card.

Please do not hesitate to contact me if there is anything I can help you with.

- Let me introduce myself.
- The reason why I chose this work is...
 - My main strengths are...
 - I believe my strongest trait is...
 - I am convinced that...
- What concerns my weaknesses sometimes I spend a bit too much time checking my own work.

A.in terms of business interests

I.my employees

J.I am IT specialist there

Feel free to ask any questions you might have.				
Nice to meet you! Directions- write about the teacher in the spaces. Ex.) My favorite color is red. 1.) My name is 2.) I am from 3.) My dad's name is and my mom's name is Gloria. 4-5.) I have two pets. I have a and a 6.) My favorite food is	Who are you? Hi, my name is Please call me I am from My favorite food is Nice to meet you	Friend 1 Name Nickname From	ction	From

Situation cards

Introduction in international conference	Introduction in the business meeting with
in a foreign country	new partners
Introduction of a new director to the	Introduction of a new employee to the other
staff of the company	staff

Tests for consolidation:

1. Let me introduce myself.

10.My main strength are

9. Feel free to ask any questions you might have.

2. Allow me to introduce myself.

3. I don't think we've been introduced.

4. I work for "Future Innovation".

5. I believe we have something in common.

6. Let me give you my business card.

7. Here's my business card.

8. I am Lora Smith

C. so that you can address me any time

D. all the information is written here

E. I am always ready to help

F. and then you will introduce

G. so that I no nothing about you

H. if there is anything I can help you with.

Answers:

1. B	6. C
2. F	7. D
3. G	8. H
4. J	9. E
5. A	10. I

Lesson Plan 2: Information technology & its types

Lesson type: Practical	Background: Multicultural	Time: 80 min
Content Objectives:	Language Objectives:	Reading: PWBAT
• PWBAT learn about the types	Listening: PWBAT	skim and scan the text
of technology;	complete a summary	to find new words on
• PWBAT summarize the	according to video;	technology;
information about technology	Vocabulary: PWBAT use	Speaking: PWBAT
and its types;	appropriate words on	discuss the advantages
PWBAT discuss the pros and	technology.	& disadvantages of
cons of technology.	Writing: PWBAT write an	technology;
	online reflection on	
	technology.	
Key Vocabulary:	Technology used:	
Technology, high-tech, technophile,	Laptop, LCD projector,	
Technophobe.	speakers, mobile phones	
Activities for students:	Types of assessment:	Summative way:
Cooperative, individual work,	Formative way:	Evaluating participants'
Discussion, evaluation.	Giving feedback after each	achievements in tests
Integrated skills: List, read, writ,	activity.	
speak		
Standards met:	Common Core	
Resources used:	Journals: Study.com	
Activities and timing	Lesson sequence	
	1	

	Objective: To introduce the topic of the lesson to the participants.	
Warm-	Teacher instructions:	
up	Ask the participants to use the code of Quizezz and access the quiz;	
	Ask them to click on the quiz and answer multiple-choice questions about	
	technology as fast as possible;	
Time:	Link: joinmyquiz.com. Join code: 832058	
10min	The person answers the questions first will be the winner;	
	• Discuss shortly today's topic "Technology and its types" with the students.	
	Student directions:	
	Go to quizzes, insert the code and do the quiz as quickly as possible;	
	Participate in a small discussion on "Technology and its types".	
Introduc	Teacher instructions:	
tion	Tell the participants that today, they are going to acquire some knowledge	
Time:5	by learning words to talk about "Technology and its types"	
min	ICQ questions:	
	1. Are we going to talk about technology?	
	2. Do we differentiate the types of technology?	
	3. Do we learn words or phrases about technology?	
Pre-	Objective: To check background knowledge of participants on technology.	
Activity	Teacher instructions:	
Brain	Divide the participants into initial 3 groups to work together;	
storming	Ask them to go to read the given small texts about types of technology and	
Time:	choose the words related to technology from them;	
15 m	Ask them to make clusters and give definition to them;	
	Give them some time to read and comment on each other's work;	
	Check their answers and give feedback.	
	Student directions:	
	Read small texts about types of technology (Group A: Education	
	technology, Group B Medical technology, Group C Industrial technology);	
	Choose the words related to technology and provide definitions to them;	
	Read each other's work and discuss the differences.	
Formal	Explanation of the words related to technology	
instruct	Pick up some words and phrases from the participants' clusters and discuss	
Tion	them;	

Time: 5 m	Refer to the list of words on Technology to group the vocabulary used for	
	describing technology and its types	
While	Objective: To fix the knowledge of related vocabulary in use.	
Activity:	Teacher instructions:	
Video	Divide the participants into 4 groups;	
summary	Ask the them to look through the provided MCQs of the video;	
Time:	Ask them to complete the MCQs while watching the video recording	
15 min	individually;	
	After they complete MCQs, ask them to work in groups and discuss their	
	answers;	
	Check the answers and provide feedback	
	Link to the video:	
	https://study.com/academy/lesson/different-types-of-classroom-technology.	
	<u>html</u>	
	Student directions:	
	Look through the given MCQs;	
	Watch the video and complete them individually;	
	• Work in groups of 3 and discuss your answers.	
Post	Objective: To review the gained knowledge on vocabulary	
activity	Teacher instructions:	
Discus	Ask the participants to go to discussions board in Zoom chatbox and	
sion	provide their opinions about pros & cons of technology.	
Time:	Student instructions:	
15 Min	Go to discussions board and try to give your opinions about the pros &	
	cons	
	Feedback/Assessment	
Time:	Discuss with the participants what they have acquired today;	
5 min	Provide a feedback to their cooperation during the class.	
	CCQ questions:	
	4. What was covered during today's session?	
	5. What types of technology do you know now?	
	6. What are the advantages and disadvantages of technology?	

Materials

Reading material

Technology is a gift of God. After the gift of life it is perhaps the greatest of God's gifts. It is the mother of civilizations, of arts and of sciences. Technology has certainly changed the way we live. It has impacted different facets of life and redefined living. Undoubtedly, technology plays an important role in every sphere of life. Several manual tasks can be automated, thanks to technology. Also, many complex and critical processes can be carried out with ease and greater efficiency with the help of modern technology. Thanks to the application of technology, living has changed and it has changed for better. Technology has revolutionized the field of education. The importance of technology in schools cannot be ignored. In fact, with the onset of computers in education, it has become easier for teachers to impart knowledge and for students to acquire it. The use of technology has made the process of teaching and learning all the more enjoyable.

The appropriate deployment of technology contributes to the improvement in the quality of healthcare delivered, the containment of cost, and to increased access to services offered by the healthcare system. Over the past onehundred years, the dependence of the healthcare system on medical technology for the delivery of its services has continuously grown. In this system, the technology facilitates the delivery of the "human touch." Medical technology enables practitioners to collaboratively intervene together with other caregivers to treat patients in a cost-effective and efficient manner. Technology also enables integration and systems management in a way that contributes to improvements in the level of health indicators. Hospital and clinical administrators are faced with the expectation for return on investment that meets accounting guidelines and financial pressures. This article describes the emerging process for managing medical technology in the hospital and the role that clinical engineers are fulfilling.

MCQs

This technology is called a: 1. An interactive whiteboard is:



- Document camera
- Projector
- UV light
- Computer

- a. A reading program
- Interactive technology that allows students
 to move objects on the screen
- c. A math program
- d. A camera used to take pictures

2. A multimedia projector:

- Projects images, presentations or videos from a computer, laptop or document camera
- b. Takes pictures of student work
- c. Copies pages from books
- Keeps track of magazines and other internet sources

Tests for consodilation:

a. displays the image	1. Printer	a. displays the image
-----------------------	------------	-----------------------

- 2. Laptop b. helps to organize video calls
- 3. Keyboard c. scrolls up and down
- 4. Mouse d. sends important documents
- 5. Fax machine e. scans the documents with high quality
- 6. Compact disk f. contains letters
- 7. Web cam g. portable form of computer
- 8. Stereo h. copies any text
- 9. Scanner i. saves all the files
- 10. Monitor j. improves the quality of a sound

Answers:

1.h	6.i
2.g	7.b
3.f	8.j
4.c	9.e
5.d	10.a

Lesson Plan 3: Mass media

Lesson type: Practical		Background: Multicultural	Time: 80 min.
Content Objectives:		Language Objectives:	Reading: PWBAT form the
• PWBA	Γ find out what is Media	Listening: PWBAT pick up the	text and answer the
and types of it;		words for Media from the video	questions related to the text;
• PWBA	Γ match definitions, pieces	and match with definitions;	Speaking: PWBAT make
of sente	ence and answer the	Vocabulary: PWBAT use	up news and present it in
question	ns about Media;	words for Media and its types;	role-play.
• PWBA	Γ make and design		
breakin	g news and role-play.		
Key Vocabi	ulary:	Materials used:	Handouts:
Mass media	, TV, radio, press,	Laptop, LCD projector,	posters, flash cards,
newspapers,	the Internet.	whiteboard, speakers,	stickers, markers, article
		microphone	
Activities fo	or students:	Types of assessment:	Summative way:
Cooperative	, individual work,	Formative way:	Evaluating students'
Discussion,	evaluation, role-play.	Giving feedback after	achievements in tests.
Integrated s	skills: List, read, write,	each activity.	
speak			
Standards 1	met:	Common Core	
Activities a	and timing	Lesson sequence	
	Objective: To identify the	main topic and tell about the type	s of Media they use.
Warm-	Jeopardy game on Mass	Media.	
up	Teacher instructions:		
	Divide the participants	s into 2 groups;	
	Tell them that they will play a game of Jeopardy and ask to choose one number;		
Time:	Click on the number to show the question about the type of news;		
10 min	Ask them to answer the question and say how did they know about this news.		
	Student directions:		
	With your group choose a number, answer the question and say how did you get the		
	news, discuss your answers.		
Introduc	Teacher instructions:		
tion	Tell the participants that today they will learn about Mass Media and its types.		
Time:	Talk about the effects of Mass Media on people's life.		

5 min	ICQ questions:		
	1.Is the lesson's aim Mass Media?		
	2.Are we going to talk about the types of Mass Media?		
	3.Are we going to investigate the effects of Mass Media?		
Pre-	Objective: To find and put the words in appropriate place.		
Activity	Teacher instructions:		
Brain	Divide the participants into initial 4 groups;		
storming	• Ask them to choose the type of Media: TV, radio, press, the Internet;		
Time:	• Draw a big tree with 4 thick branches and some hanging apples on the blackboard and		
15 min	write 4 types of Media in the branches;		
	• Ask the groups to run to the blackboard and write down the related words in the apples.		
	• Check their answers and give feedback. (the winner writes the most number of words)		
	Student directions:		
	• Find as many words as possible on the given topic and write them in the apples.		
Formal	Explanation of the words and phrases used for Mass Media.		
instruct	Pick up some words and phrases from the students' trees and discuss them;		
Tion 1.	Refer to posters on the screen to show the vocabulary on Mass Media;		
Time: 5 m	Ask them to tick the words for Media on their worksheets and discuss them.		
While	Objective: To pick-up learned words from the video and match with their definitions.		
Activities:	Teacher instructions:		
Note-	• Provide the participants with blank table and definitions of some words (no words);		
Taking,	• Ask them to pick-up the learned words from the video and write them in the table;		
matching	• Now, ask them to work with their partners and match the words with definitions;		
Time:	Check their works by reading aloud and provide feedback.		
10 min	Student directions:		
	Watch the video, pick-up new words, match with definitions with your partner.		
	Objective: To put together pieces of news from newspaper and answer the questions.		
Story	Teacher instructions:		
Splits,	Divide the participants into 3 groups;		
short-	Give each group pieces of split news from newspaper article about Mass Media;		
answer	Ask them to put the pieces together to make the article sense;		
questions	Ask them to read the article again and ask them some question;		
Time:	• The group first finished the article and answered the questions correctly is the winner.		
10 min	Student directions:		

	• With your group put the pieces of article together and answer the questions correctly.			
	Objective: To make-up breaking news and present it.			
	Teacher instructions:			
Post-	• Re-organize 4 groups each containing 3 people: announcer, reporter, reporter behind			
activity	the scene;			
Breaking	Ask each group to choose flash card with topic of news;			
news	Ask them to create news by using new vocabulary, simple and compound sentences;			
Time:	• Give some time for preparation and ask the groups to role-play "Breaking news";			
20 min	After the performance provide feedback and announce the winner group.			
	Student directions:			
	Choose flash card, make-up breaking news and role-play it.			
	Feedback/Assessment			
Time:	 Discuss with the partcipants what they have acquired today; 			
5 min	Provide a feedback to their cooperation during the class.			
	CCQ questions:			
	1.What is Mass Media?			
	2.What types of media are available?			
	3. What are the effects of Media?			

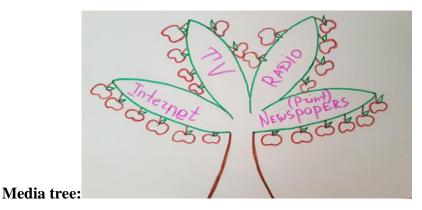
Materials

Warm-up activity. Questions for Jeopardy game:

1.	What is the most recent news?
2.	What is the funniest news you have recently heard?
3.	What is the most terrible news you have recently heard?
4.	What is the most important news you have recently heard?
5.	What is the most sensational news you have recently heard?

Pre-activity. Type of Media:

TV	Newspapers	
Radio	The Internet	



Vocabulary on Mass Media: source: busyteacher.org.

Vocabulary cards			
broadsheet	tabloid	article	column
	- Labicia	dittele	
ocal newspaper	Daily newspaper	magazine	TV guide
headline	comic	gossip column	sports section
adverts	editor	journalist	columnist
correspondent	reporter	paparazzi	newsagent's
news vendor	paper boy/girl	crosswords	Dear Abby
station	channel	studio	cable
news	news flash	talk show	chat show
soap opera	sitcom	comedy	drama
documentary	sports program	game show	reality show
newsreader	presenter	host	commentator
anchor	weather presenter	broadcast	commercials
cartoon	film	subtitles	remote control
production	the press	photographer	cameraman

While-activity. Link to the video: https://youtu.be/qvgYRfZMGoQ

Table for words and definitions:

Words	Definitions
	Media helps to recall the events
	Media controls the information we get
	Media helps to shape opinions of the news
	Media helps to draw a line between reality and TV world

Words: Priming, Agenda setting, Framing, Cultivation

While-activity .Newspaper article: Source:

https://www.omicsonline.org/mass-media-review-articles.php

₹ 🖘 🚅 33% 🖺 1:42 The mass media are diversified media technologies which are intended to reach large audience by mass communication but technology varies based on the communication. Electronically information can be transmitted through broadcast media such as, film, television, radio and recorded music. Newspaper, book, pamphlet or comics are physical objects and they come under print media. Under mass media public speaking and event organizing will also come. Internet and mobile mass communication comes under digital media. Internet media provides services of mass media, like email, websites, blogs, and internet based radio and television. Mass media targets very large market like entire population of a country. Review articles are the summary of current state of understanding on a particular research topic. They analyze or discuss research previously published by scientist and academicians rather than reporting novel research results. Review article comes in the form of systematic reviews and literature reviews and are a form of secondary literature. Systematic reviews determine an objective list of criteria, and find all previously published original research papers that meet the criteria. They then compare the results presented in these papers. Literature reviews, by contrast, provide a summary of what the authors believe are the best and most relevant prior publications. The concept of "review article" is separate from the concept of peer-

Ouestions for article:

- 1. What are the main types of Mass Media?
- **2.** What is Internet Media?
- 3. What is print Media
- **4.** What are review articles?
- **5.** What are the types of review articles?

Post-activity: Cards with topics of news:

1. A woman killed	2. A man saved the	3. A car crash killed
her child in her	lives of 2 people on	2 people
house	the beach	
4. A natural disaster	5. A man vandalized	6. A lion takes care
destroyed more	in the streets of the	about a human
than 10 houses	city	child

Tests for consolidation:

1.broadsheet a. a text with information in papers

2.editor b.a broadcast with lots of programmes

3.headline c.mini newspaper with gossip

4.channel d.a room for recording broadcasts

5.tabloid e.a paper in a small area

6.magazine f.a paper with pictures

7.article g.journalist who writes mini articles

8.columnist h.the title on the first page of a newspaper

9.local paper i.the person who checks the quality of articles

10.studio j.the sheet with news

Answers:

1.j	6.f
2.i	7.a
3.h	8.g
4.b	9.e
5c	10.d

Lesson Plan 4: Globalization

Lesson type	on type: Practical Background: Multicultural Time: 80 min.		Time: 80 min.
Content Objectives:		Language Objectives:	
PWBAT learn what is		Listening: PWBAT listen to the	Speaking: PWBAT
globaliza	ation and its effects;	video and complete a summary	discuss what is
• PWBAT	answer multiple-choice	Vocabulary: PWBAT use	globalization.
question	s;	appropriate words on	
• PWBAT	write a summary.	globalization;	
Key Vocab	ularv:	Technology used:	Handouts:
	on, global world, one	Laptop, LCD projector,	posters, flash cards,
threat, comr		Speakers, mobile phones	stickers, markers, texts,
lineat, coili	110100	Speakers, moone phones	pictures, circles
Activities fo	an atridonta	Types of aggregament.	Summative way:
		Types of assessment:	
-	e, individual work,	Formative way:	Evaluating students'
Discussion,		Giving feedback after each	achievements in tests
	skills:list, read, write,	activity.	
speak			
Standards		Common Core	
	Resources used: Journals: Study.com		
Act	Activities and timing Lesson sequence		
	Objective: To introduce	e the topic of the lesson to the stude	nts.
Warm-	Teacher instructions:		
up	Show the participants some slides of different worldwide companies;		
	Ask them what they have in common;		
	Ask the them what is their opinion about globalization;		
Time:	Discuss and give feedback.		
10 min	Student directions:		
	Look through the slides and tell what the companies have in common;		
	Provide your opinions about globalization.		
Introduc	Teacher instructions:		
tion	Tell the students that today, they are going to acquire some knowledge by		
Time:	learning		
5 min	words and phrases to talk about "Globalization".		

	ICQ questions:		
	1.Are we discussing globalization?		
	2.Do we talk about globalized world?		
	3.Do we learn words and phrases for globalization?		
Pre-	Objective: To check background knowledge of participants on technology.		
Activity	Teacher instructions:		
Brain	Divide the participants into initial 2 groups: advantages and disadvantages;		
storming	Give them some time to make a list and give explanations;		
Time:	Ask them to organize a small discussion;		
15 m	Check their answers and give feedback.		
	Student directions:		
	Think about the advantages and disadvantages of globalization;		
	With your group make a list of advantages or disadvantages;		
	Discuss pros and cons of globalization with another group.		
Formal	Explanation of the words related to globalization		
instruct	• Give the participants the list of the words about globalization;		
Tion	Make up some sentences about globalization.		
Time:5 m			
	Objective: To fix the knowledge of related vocabulary in use.		
	Teacher instructions:		
While	• Tell the participants that they are going to watch a video about globalization;		
Activity:	Provide them with multiple-choice questions related to the video and ask them to		
Multiple-	look them through before watching the video;		
choice for	Ask them to circle appropriate answers while watching the video;		
video	Check the answers and discuss with the class.		
Time:	Student directions:		
20 min	Look through the question on the papers provided;		
	Watch the video and complete multiple-choice questions;		
	Discuss the answers with the group.		
Post	Objective: To review the gained knowledge on vocabulary		
activity	Teacher instructions:		
Video	Ask the participants to write a short summary on the watched video about		
summary	globalization;		
Time:	Ask them to use as many new words as possible in their answers.		

20 min	Student instructions:		
	• Summarize the information you watched on the video about globalization;		
	• Write a short summary of the video by using the answers you provided before.		
	Feedback/Assessment		
Time:	 Discuss with the students what they have acquired today; 		
5 min	Provide a feedback to their cooperation during the class.		
	CCQ questions:		
	1. What was covered during today's session?		
	2. What kind of words are mostly used for globalization?		
	3. What are advantages and disadvantages of globalization?		

Materials

Warm-up slides:



Pre-task activity:

Advantages	Disadvantages

While-activity: link to the video: https://youtu.be/Xc0bR9tiDyU

Multiple-choice questions

1.Globalization Leads to	5. First disadvantage is that some	
A) Destroying barriers	companies can	
B) Working relatively	A) Get lazy	
C) Honesty	B) Only sell	
·	C) Only buy	
2.International companies can have		
A) Cheap products	6. Some countries want to have	
B) Poor workforce	A) Monopoly	
C)Lower wages	B) Money	
-	C) Workforce	
3. Western consumers can gain		
A) High quality service	7. The government blames	
B) Cheaper products	A) People	
C) Poverty	B) Globalization	
	C) Other countries	
4. Some countries can		
A) Import goods	8.In summary globalization should be	
B) Close companies	A) Fair	
C) Export goods	B) Suck	
	C) Honest	

Tests for consolidation:

a) Lower wages
b) Working relatively
c) Cheaper products
d) Close companies
e) Monopoly
f) Globalization
g) only sell
h) honest
i) blame globalization
j) can be beneficial

Answers:

1.b	6.e	
2.c	7.f	
	8.j	
3.a 4.d	9.i	
5.g	10.h	

Lesson 5. Business interactions & calls

Lesson type: Practical	Background: Multicultural	Time: 80 min.
Content Objectives:	Language Objectives:	Speaking: PWBAT
PWBAT learn how to deal with	Vocabulary: PWBAT use	make up & role-play
business meetings;	appropriate words for	telephone
PWBAT know how to answer	telephone conversations;	conversations.
business calls;		
Key Vocabulary:	Technology used:	Handouts:
Business meeting, business call,	Laptop, LCD projector,	posters, flash cards,
e-commerce, trade, bargain	Speakers, mobile phones	stickers, markers, texts
Activities for students:	Types of assessment:	Summative way:
Cooperative, individual work,	Formative way:	Evaluating students'
Discussion, evaluation.	Giving feedback after each	achievements in tests
Integrated skills: list, read, write, speak	activity.	
Standards met:	Common Core	
Resources used:	Journals: Study.com	
Activities and timing	Lesson	
	sequence	

	Objective: To introduce the topic of the lesson to the students.		
Warm-	Teacher instructions:		
up	• Show the participants some photos of people in business situations;		
	Ask them what they have in common;		
	Ask them what are these people doing;		
Time:	Discuss and give feedback.		
10 min	Student directions:		
	• Look through the pictures and tell what they have in common;		
	Provide your opinions about what is described		
Introduc	Teacher instructions:		
tion	• Tell the students that today, they are going to acquire some knowledge by		
Time:	learning		
5 min	words and phrases to talk about "Business interactions & telephone calls".		
	ICQ questions:		
	1. When was the last time you phoned any company?		
	2. Why did you call?		
	3. What about did you talk?		
	4. What kind of language did you use?		
Pre-	Objective: To check background knowledge of participants on business		
Activity	interactions.		
Brain	Teacher instructions:		
storming	• Divide the participants into initial 2 groups: formal & informal conversations;		
Time:	• Give them some time to make a cluster of the words and give explanations;		
15 m	Ask them to organize a small discussion;		
	Check their answers and give feedback.		
	Student directions:		
	Think about the formal/informal business conversation language;		
	With your group make a list of the words & phrases for formal/informal		
	business;		
	Discuss formal & informal language rules with another group.		
Formal	Explanation of the words related to business interaction		
instruct	• Pick up some words & phrases for business interactions from group's clusters;		
Tion	• Pre-teach them to some tips of how to organize a call.		
Time:5 m			

While	Objective: To fix the gained knowledge on vocabulary		
activity	Teacher instructions:		
Role-play	Provide the participants with the list of how to organize customer calls;		
Phone	Ask them to make up telephone call conversations with them;		
calls	Ask them to role-play them		
	Ask them to use as many new words & phrases as possible in their answers		
Time:	Check the answers and discuss with the class		
20 min	Student instructions:		
	Make up telephone conversations by using topic vocabulary & following the		
	tips		
	Role-play them to the class		
	Objective: To revise the knowledge of topic vocabulary in use.		
Post	Teacher instructions:		
Activity:	Tell the participants to read the provided sections & decide if they are for		
Guessing	telephoning or emailing language;		
game	Check the answers and discuss with the class.		
Time:	Student directions:		
20 min	Look through the provided sections & decide if they are for telephoning or		
	emailing;		
	Feedback/Assessment		
Time:	Discuss with the students what they have acquired today;		
5 min	Provide a feedback to their cooperation during the class.		
	CCQ questions:		
	1. What was covered during today's session?		
	2. What kind of words are mostly used for business interactions?		
	3. What are the phrases to use in business calls?		

Materials

Warm-up pictures:





Tips for business calls

Greet the customer

Ask what the problem is

Listen carefully

Define the problem

Suggest a solution

Confirm the solution

End the conversation

Greet the customer

Ask what the problem is

Listen carefully

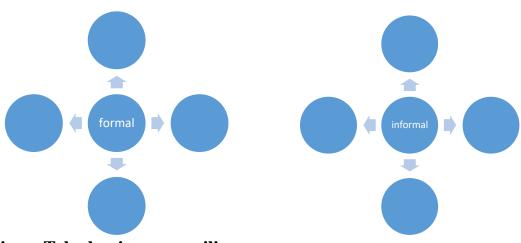
Define the problem

Suggest a solution

Confirm the solution

End the conversation

Clusters:



Sections: Telephoning or emailing

Useful telephoning and emailing language

Business email language or telephone language?

Section 1

Can you spell you name please? I'm afraid he is out at the moment Can you hold on please? He's in a meeting at the moment.

Section 2

Please find the documents attached I look forward to hearing from you soon Dear John

Re: our conversation last week

Section 3

Sorry to phone you so late Can I speak to Mr Brown please? I hope I'm not disturbing you Could you ask her to call me back?

Section 4

I'm putting you through I'm afraid he's on another line. Can I take a message? Sorry to keep you waiting Please speak after the tone Has she got your number?

Section 5

This is just a quick note to say ... Please see the information below

Can you forward this message to Mr Smith please?

This is to confirm in writing what we agreed by phone last week. Can you please confirm that you got this?

Section 6

Thanks for calling. Can I help you? Janet Smithers speaking. I'm afraid the line is engaged. Can you repeat the number please?

This is Brian Smith from Meridian Design and Management. It's seven double four, double two, treble three Can I have extension 2441?

Put a cross in the correct column:

	Telephoning English	E-mailing English
Section 1		
Section 2		
Section 3		
Section 4		
Section 5		
Section 6		
Section 7		

Tests for consodilation:

1.Stage 1

a) Ask what the problem is

2. Stage 2

b) Define the problem

3. Stage 3

c) Listen carefully

4. Stage 4

d) Greet the customer

5. Stage 5

e) re-define the problem

6. Stage 6

f) End the conversation





7. Stage 7	g) Confirm the solution
8.Stage 8	h) Suggest a solution
9.Stage 9	i) Recall the situation
10. Stage 10	j)

Answers:

1.d	6.h
2.a	7.g
3.c	8.f
4.b	9.i
5.e	10.j

Lesson 6. CV(Curriculum Vitae) writing

Lesson type: Practical	Background: Multicultural	Time: 80 min.
Content Objectives:	Language Objectives:	
PWBAT learn how to	Listening: PWBAT listen to	Speaking:
develop a CV;	the video and complete a	PWBAT make up
PWBAT learn the structure	summary	& role-play
& language used in CVs;	Vocabulary: PWBAT use	telephone
	appropriate words for	conversations.
	telephone conversations;	
Key Vocabulary:	Technology used:	Handouts:
Business meeting, business call,	Laptop, LCD projector,	posters, flash cards,
e-commerce, trade, bargain	Speakers, mobile phones	stickers, markers,
		texts
Activities for students:	Types of assessment:	Summative way:
Cooperative, individual work,	Formative way:	Evaluating
Discussion, evaluation.	Giving feedback after each	students'
Integrated skills: list, read,	activity.	achievements in
write, speak		tests
Standards met:	Common Core	

Resources	used:	Journals: Study.com		
Activities and timing		Lesson sequence		
	Objective: To introduce the topic of the lesson to the students.			
Warm-	Teacher instructions	:		
up	Provide the participant of	ipants with the list of skills;		
	• Ask them to tick to	he ones they have;		
	• Ask them to discu	ss with the partner which ones ar	e necessary;	
Time:	• Discuss and give f	feedback.		
10 min	Student directions:			
	• Look through the	list of skills & tick what you have	e;	
	• Discuss with the p	partner which ones are important		
Introduc	Teacher instructions	:		
tion	• Tell the students the	hat today, they are going to acqui	re some knowledge	
Time:	by learning			
5 min	words and phrases to write a CV			
	ICQ questions:			
	1. When do we need to write a CV?			
	2. What are the components of a CV?			
	3. How can we write a	good CV?		
Pre-	Objective: To check background knowledge of participants on CV writing.			
CV	Teacher instructions:			
compli	• Divide the participation	ants into initial 2 groups;		
tion	• Give them a works	heet of CV completion;		
Time:	• Ask them to complete the CV by using the given words;			
15 m	• Discuss, check their answers and give feedback.			
	Student directions:			
	Think about the part	rts of a CV;		
	• Complete the CV b	y using the given words		
	• Discuss with your p	partners		
Formal	Explanat	tion of the words related to CV	writing	
instruct	Pick up some wor	ds & phrases for CV writing from	n the provided CV;	

Tion	Pre-teach them to some tips of how to write a CV.		
Time:5			
m			
While	Objective: To fix the gained knowledge on vocabulary		
activity	Teacher instructions:		
Develo	• Provide the participants with the template of a CV;		
ping	Ask them to complete the CV by inserting their info;		
a CV	Ask them to use as many new words & phrases as possible;		
Time:	Check the answers and organize peer-check		
20 min	Student instructions:		
	Complete the CV by inserting your info;		
	• Use as many new words & phrases as possible;		
	Check the answers and peer-check		
	Objective: To revise the knowledge of topic vocabulary in use.		
Post	Teacher instructions:		
Activity:	• Give the participants a CV of a person;		
CV	• Ask them to discuss the parts of it & tell if there are some lacks;		
observa	Check the answers and discuss with the class.		
tion	Student directions:		
Time:	Look through the provided CV;		
20 min	Discuss with the group the lacks of it		
	Feedback/Assessment		
Time:	Discuss with the students what they have acquired today;		
5 min	Provide a feedback to their cooperation during the class.		
	CCQ questions:		
	1. What was covered during today's session?		
	2. What parts should be included into the CV?		
	3. How should the best CV look like?		

Materials

List of skills:

Skills and Qualities - CV Writing

Do you know what your skills and qualities are? Choose 6 from the list below to help you when it comes to writing your CV.

Skill/Quality	√
Hardworking	
Confident	
Good with money	
Honest	
Friendly	
Creative	
Uses own initiative	
Good with numbers	
Able to drive	
Patient	
Good at solving	
problems	
Organised	
Enthusiastic	
Flexible / adaptable	
Confident talking to people	
Good on the telephone	
Computer literate	
Trustworthy / reliable	
Ambitious	
Punctual	

Skills and Qualities - CV Writing

Do you know what your skills and qualities are? Choose 6 from the list below to help you when it comes to writing your CV.

Skill/Quality	✓
Hardworking	
Confident	
Good with money	
Honest	
Friendly	
Creative	
Uses own initiative	
Good with numbers	
Able to drive	
Patient	
Good at solving	
problems	
Organised	
Enthusiastic	
Flexible / adaptable	
Confident talking to	
people	
Good on the telephone	
Computer literate	
Trustworthy / reliable	
Ambitious	
Punctual	

Worksheet for CV completion:

A curriculum vitae Complete the CV using the information on the right.		
Surname	ICULUM VITAE	
6. Email		a) +33 141 58 96 20 b) 20 November 1985
Education	- Lycée St. Exupery - Business School, Nice	c) Dupontd) jean.dupont@yahoo.come) Baccalaureate Professionale;
8. Qualifications		BEP certificate in Tourism f) Sociable, conscientious, quick worker & reliable
9. Work Experience		g) +33 76031455267
10. Personal qualities		h) G.O. (Gentil Organisateur) Club Med Ibiza Front office - Hilton London -
	Principal, Lycée St. Exupery d of Business School. Nice	2 years i) Jean Pascal j) 55 rue de France, 83600 Fréjus.

Template of a CV:

Name:		Name:
Address:		Address:
City, State, Zip:		City, State, Zip:
Home Phone:		Home Phone:
Work Phone:Email:		Work Phone: Email:
SUMMARY (Thirty words or less about your career, including your skills, personal traits, etc.)	cope of responsibilities, industry,	SUMMARY (Thirty words or less about your career, including your scope of responsibilities, indi skills, personal traits, etc.)
PBLEVANT ACCOMPLISHMENTS Action verb (e.g., organized, developed), + what you did + outcome		PELEVANT ACCOMPLISHMENTS Action verb (e.g., organized, developed), + what you did + outcome or result
•		
•		
		•
WORK EXPERIENCE (Most recent employer first) Employer:		WO FIX EXPERIENCE (Most recent employer first) Employer:
Employer:	19to 19	Employer:
Employer:		Employer:
City & State: From From	19 to 19	City & Sate:
Employer:		Employer:
City & State: From	19to 19	City & State:
EDUCATION School: Location:		EDUCATION School: Location:
Degree: Major:		Degree:Major:
Certifications or licenses: PROFESSIONAL TRAINING AND DEVELOPMENT (courses/semina		Certifications or licenses: PROFESSIONAL TRAINING AND DEVELOPMENT (courses/seminars attended)
·		· ·
SPECIAL AWARDS (optional)		SPECIAL AWARDS (optional)
PROFESSIONAL AFFILIATIONS/COMMUNITY ORGANIZATIONS (optional)	PROFESSIONAL AFFILIATIONS'COMMUNITY ORGANIZATIONS (optional)
Computer literature	a) relial	ble person
	,	Farage
Punctual	b) knov	ws digital work well
Trustworthy	c)alway	ys on time
Organized	d)socia	able
Confident	e)char	ngable
Enthusiastic	f)imaş	ginative
Patient	g)believes in himself	
	g)beli	eves in himself
Flexible		eves in himself all the necessaties
Flexible Creative	h)has	

Answers:

1.b	6.i
2.c	7.j
3.a	8.e
4.h	9.f
5.g	10.d

Lesson 7. Email writing

Lesson type: Practical	Background: Multicultural	Time: 80 min.
Content Objectives:	Language Objectives:	
PWBAT learn the difference	Vocabulary: PWBAT use	Speaking: PWBAT
between formal & informal emails;	appropriate words for	talk about writing
PWBAT learn the structure &	writing email;	email.
language of formal & informal		
emails;		
Key Vocabulary:	Technology used:	Handouts:
Business emails, personal emails,	Laptop, LCD projector,	posters, flash cards,
formal/informal emails	Speakers, mobile phones	stickers, markers, texts
Activities for students:	Types of assessment:	Summative way:
Cooperative, individual work,	Formative way:	Evaluating students'
Discussion, evaluation.	Giving feedback after each	achievements in tests
Integrated skills: list, read, write, speak	activity.	
Standards met:	Common Core	
Resources used:	Journals: Study.com	
Activities and timing	Lesson	
	sequence	

tools;
,
e social
) 50 0141
knowledge by
email writing.
al emails;
ng to their email;
e group.
l writing
nal emails;
ls

Student instructions: Decide which email is good or bad & explain your choice; Make a list of Dos & Don't in email writing; Check the answers and discuss with the class **Objective:** To revise the knowledge of topic vocabulary in use. **Post Teacher instructions: Activity:** Ask the participants to choose one of the cards with situations on the table; **Email** Ask them write a formal/informal email for the situation you have chosen by writing using the structure & vocabulary they have learned; Time: When they finish, ask them to exchange their papers with peer & provide **20** min peer-feedback; **Student directions:** Choose one of the cards with situations on the table; Use the the structure & vocabulary you have learned & write a formal/informal email for the situation you have chosen Once you finish exchange your papers with your peer & provide peer-feedback Feedback/Assessment Time: Discuss with the students what they have acquired today; 5 min Provide a feedback to their cooperation during the class. **CCQ** questions: 1. What was covered during today's session? 2.Is there any difference between formal & informal emails? 3. What is the structure of formal/informal emails?

Materials

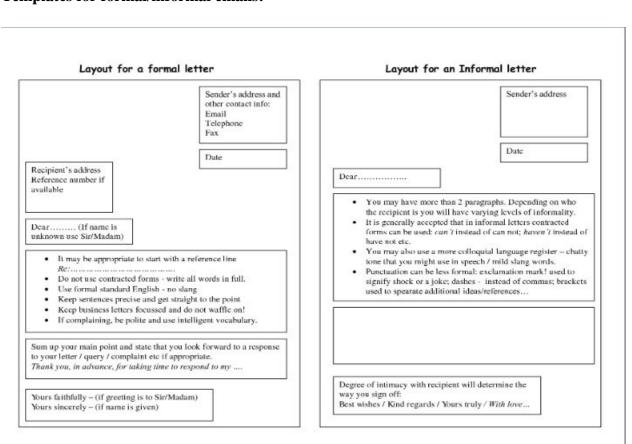
Warm-up:

Social networks	Always	Sometimes	Never
Email			
Telegram			
IMO			

Cut up splits for formal/informal emails:

COUNCIL	Teaching English Lesson plans	BRITISH COUNCIL	Teaching English Lesson plans
Email writing		Worksheet 3 Informal email. To be cut up in	to atrino
Worksheet 1			b sulps.
Formal letter, to be cut up in	to strips.		
×		Subject: Dani is back in Bourn	
Dear Mr Jones,		Х	
×		Hi Jack,	
	t your language courses in the summer. I am a	×	
×		Remember me, Dani from last laugh every weekend, didn't w	summer? How could u forget, we had such a good e? How's it going?
evel students as I would like	your school offers courses specifically for university to study techniques for essay writing in English. Could hours of lessons there are per week?	×	
×		Anyway, just writing to let u kn hotel in Bournemouth from Jur	ow that I'm coming back! I'm gonna be working in a ne till September. Brilliant, eh?
	tion, do you only provide homestay-style lodgings or alternatives? I feel I wouldprefer to stay in shared tering facilities.	×	
			else* Do u reckon it would be possible to have my on so well, and the mum was a fantastic cook! Dunno I'd ask.
	ny extra-curricular activities such as lectures or ur school. If so, are these included in the price, or at an	×	
×		Would be great to catch up so so my number's the same: 078	metime, so gimme a bell*I've still got the same SIM, 86 8757652.
would be grateful for any in nearing from you soon.	formation you can give me and I look forward to	×	
×		Cheers, mate!	
Yours sincerely,		×	
Jaana Nikkinen Jaana Nikkinen		Dani	
×		×	

Templates for formal/informal emails:



Examples of Good & Bad emails:



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Worksheet 2b

Model 'good email'.

Dear Mr Jones,

I'm a university student from Finland and I'm writing to get some information about your language courses this summer. I've got a few questions:

- 1. Do you do a course for university students, which helps them with their essay writing skills?
- 2. How many hours a week are the courses?
- 3. What sort of accommodation do you offer?
- 4. What after-school activities are there?
- 5. Do you do any trips to other towns in the UK?

I'm hoping to come over in June, so if you can get back to me as soon as possible, it would be great. Thanks for your help.

Best regards,

Jaana Nikkinen



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Worksheet 4

'Bad email'.

Subject: Hello!

Hi Jack!!!

My name's Jaana and I'M FROM FINLAND!!! I bet you haven't had students from here B4 ;-) ;-) That's probably coz we're so amazing at languages, that we don't need any xtra help?except me - I need all the help I can get!! FYI: the problem really started when I was in primary school, and my parents, who had been arguing non-stop since I was a little baby, got divorced and decided that I should be adopted as they couldn't decide who should have custody of me. If I had been in their situation, I think I probably wouldn't have known either!! Anyway, this was all a bit traumatic, so all my school subjects suffered, especially English. HAHAHAAA ONLY JOKING!!!! :-) (Actually, don't tell anyone, but I'm actually quite a good student?but if anyone found out, my reputation would be ruined, so shhhhhh!) BTW do u do courses for uni students? How many lessons/week? Is there any extra stuff after school, SO I CAN MEET SOME COOL PEOPLE? How about trips? Give me all the info you can, man.

Jaana (although all my mates call me Jakki!!)

DOS

- Use an informative subject line, which says what the email is about.
- Write the most important information first.
- Use numbers and bullet points to make the message clearer.
- Use simple grammar. Avoid things like the passive. (As emails are a fast means of communication, they tend to be less wordy and complex than formal letters.)
- Write short sentences.
- Use paragraphs to keep the email clear and easy to understand

DON'TS

- Write 'hello' as your subject line.
- Write about irrelevant issues. The reader will soon hit 'delete' if the email doesn't get to the point.
- Give personal information that you don't want anyone else to know. (The email could end up in the wrong hands)
- Use capital letters to write whole words as in emails, this is considered shouting.
- Use different fonts in the email (the recipient's computer may not be compatible)
- Use Italics (the reason may be misunderstood, due to cultural differences).
- Use exclamation marks.
- Use abbreviations like coz and uni, as the recipient may not understand them.
- Use acronyms like BTW for the same reason.
- Use smileys. They may be misunderstood and come across as unprofessional.

Tests for consolidation:

10.Subsequent to

1.Accumption a) mean 2.Accelerated b) but 3. Nevertheless c) belief 4. Assistance d) help 5.Indicate e) sped up 6. For the reason that f) before 7.Prior to g) to 8.Despite the fact that h) although 9.In order to i) because

j) after

Answers:

6.i
7.f
8.h
9.g
10.j

Lesson Plan 8: Travelling & Culture

Lesson type: Practical	Background: Multicultural	Time: 80 min.
Content Objectives:	Language Objectives:	
PWBAT learn what is travelling and	Vocabulary: PWBAT use	Speaking: PWBAT
distinguish the places to go;	appropriate words on	discuss the types of
PWBAT make an advertisement on	technology and do online	technology online;
travelling.	quiz.	
Key Vocabulary:	Technology used:	Handouts:
Travelling, hotel, check-in, check out,	Laptop, LCD projector,	posters, flash cards,
flight attendant, pilot	Speakers, mobile phones	stickers, markers,
		pictures
Activities for students:	Types of assessment:	Summative way:
Cooperative, individual work,	Formative way:	Evaluating students'
Discussion, evaluation.	Giving feedback after each	achievements via
Integrated skills: List, read, write, speak	activity.	rubric
Standards met:	Common Core	
Resources used:	Journals: Study.com	
Activities and timing	Lesson sequence	

	Objective: To introduce the topic of the lesson to the students.		
Warm-	Teacher instructions:		
up	Show the participants some pictures of different cities of the world;		
	Ask them to tell which city they want to travel and why;		
(D) *	Discuss the purposes of travelling to certain cities.		
Time: 10 min	Student directions:		
TO IIIII	Look at the pictures of cities and think over which city you want to travel the		
	most;		
	Explain the reasons of going to them.		
Introduc	Teacher instructions:		
tion	Tell the participants that today, they are going to acquire some knowledge		
Time:	by learning		
5 min	words and phrases to talk about "Travelling".		
	ICQ questions:		
	1.Are we discussing travelling?		
	2.Do we talk about cities to travel?		
	3.Do we learn words and phrases for travelling?		
Pre-	Objective: To check background knowledge of students on technology.		
Activity	Teacher instructions:		
Brain	• Divide the participants into initial 3 groups: for historical, modern, seaside.		
storming	• Ask them to make a list of the cities for the given categories;		
Time: 15 m	• Invite one candidate from each group and ask them to explain why these cities		
13 111	are in this category;		
	Check their answers and give feedback.		
	Student directions:		
	Think about the cities of historical, modern and seaside nature;		
	Make the list of the cities and explain why they are in this category.		
Formal	Explanation of the words related to travelling		
instruct	Give the participants the list of the words about travelling;		
Tion	Discuss the usage of some of them;		
Time:5 m	Make up some sentences and provide the phrases to use for travelling.		

While	Objective: To fix the knowledge of related vocabulary in use.			
Activity:	Teacher instructions:			
Making	• Divide the participants into 4 groups and ask them to choose the cards with			
advertise	the names of cities;			
ments	• Each group chooses one city and describes the facilities their;			
Time: 20 min	Ask them to present it as an advertisement;			
20 11111	Check the answers according to rubric.			
	Student directions:			
	• Choose one card with the cities and describe the facilities of this city;			
	Make an advertisement and present it to the class.			
Post	Objective: To review the gained knowledge on vocabulary			
activity	Teacher instructions:			
Online	• Ask the participants to go to Kahoot.it and do the quiz on vocabulary on			
game	Travelling;			
Time:	Check their answers and discuss them with the group.			
20 min	Link to Kahoot:			
	https://embed.kahoot.it/b911dbae-fbc8-4da5-9565-8fecfb196ec7			
	Student instructions:			
	• Go to Kahoot.it, insert the given PIN and do the quiz on Travelling;			
	Explain your choice.			
	Feedback/Assessment			
Time:	• Discuss with the participants what they have acquired today;			
5 min	Provide a feedback to their cooperation during the class.			
	CCQ questions:			
	1. What was covered during today's session?			
	2. What kind of words are mostly used for travelling?			
	3. What are the facilities people pay attention to while travelling?			

Materials

Warm-up activity:













Tables for Pre-activity:

Historical	Modern	Seaside

Vocabulary list on travelling

Flight attendant	Travel agent	Motel	Concorse
Cruise trip	terminal	Departure	Arrival
Land	Luggage	Customs	Ticket
Take off	Hotel	Buggage claim	Pilot
passenger	Boarding pass	Lavatory	Check in(out)

Cards for while-activity:

London	New York	Singapore

Tests for consolidation:

1.Sightseeing

2.Voyage

3. Admission fee

4.Ticket

5.Guide

6.Excursion

7.Destination

8.Book

9.Tour agency

10.Sea view

- a) lead the people to the sights
- b) school trip
- c) allowance for entrance
- d) cruise
- e) places of interest
- f) pay for entrance
- g) register
- h) agency for tourism
- i) appointed location
- j) near the sea

Answers:

1.e	6.b
2.d	7.i
3.f	8.g
4.c	9.h
5.a	10.j

IV. CASE STUDY

IV. CASE STUDY

1st case. How to take an interview and bypass competitors? A premiere of the film with participation of a star of Hollywood is being passed in your city. You are the young, vigorous journalist constantly working over yourself. You know several foreign languages and have finished courses on psychology of the person. You work in one very popular publishing magazine. You know that in department where you work, the hidden conflict between employees for the right to interview influential people takes place. One of employees is you. All employees of your organization show identical level of the professional skills, comparable experience and formation. Before your department there is problem, to achieve an audience and to make the interview with the protagonist (leading character) of the film.

In the meantime, employees of other well known magazine had undertaken the attempts of a meeting with a star too. Advantage of this magazine before yours is that the star had already given the interview to this publishing house before. Having made monitoring of interest of your potential respondent, you learnt that both of you have identical preferences in meal, as well as he is found of riding as you.

After conversation with the editor-in-chief and offers to interview a star you understand that he actually is interested in other journalist.

However, you have all possibilities to convince star to come to you.

Questions and tasks:

- 1. How will you act in such situation?
- 2. How do you use language skills and knowledge received on courses?
- 3. As you are a young woman will you apply the female charm persuading the chief to allow to interview to you?
 - 4. How will you motivate the respondent on conversation with you?
- 5. How will you eliminate competitors not only from your department, but also from other magazine?
 - 6. Whether the information about celebrity's preferences will help you?

Guidelines:
Participant
Identify the problem
Conceptions
Thge right conceptions
The solution of the case
The suggestions in terms of solutions to Case Study

V. LITERATURE

V.GLOSSARY

- 1. Ability (noun)
- 2. Accounting (noun)
- 3. Addition (noun)
- 4. Adequate (adjective)
- 5. Administrator (noun)
- 6. Advance (noun / verb)
- 7. Analysis (noun)
- 8. Analysts (noun)
- 9. Analyze (verb)
- 10. Annual (adjective)
- 11. Application (noun)
- 12. Architect (noun)
- 13. Area (noun)
- 14. Arise (verb)
- 15. Associate (noun / verb)
- 16. Background (noun)
- 17. Business (noun)
- 18. Carpal (adjective)
- 19. Carrier (noun)
- 20. Certification (noun)
- 21. Chapter (noun)
- 22. Chief (noun)
- 23. Code (noun / verb)
- 24. Common (adjective)
- 25. Communicate (verb)
- 26. Communication (noun)
- 27. Competitive (adjective)
- 28. Computer (noun)
- 29. Computing (noun)
- 30. Concentrate (noun / verb)
- 31. Considerable (adjective)
- 32. Consultant (noun)
- 33. Consulting (noun)
- 34. Coordinate (verb)
- 35. Create (verb)
- 36. Customer (noun)
- 37. Cyber (adjective)
- 38. Data (noun)
- 39. Database (noun)
- 40. Deal (noun / verb)
- 41. Decline (verb)
- 42. Demand (noun / verb)
- 43. Design (noun)
- 44. Designer (noun)
- 45. Detailed (adjective)
- 46. Determine (verb)
- 47. Developer (noun)
- 48. Development (noun)

- 49. Discussion (noun)
- 50. Effectively (adverb)
- 51. Efficiency (noun)
- 52. Electronic (adjective)
- 53. Employ (verb)
- 54. Engineering (noun)
- 55. Engineer (noun)
- 56. Enterprise (noun)
- 57. Environment (noun)
- 58. Equipment (noun)
- 59. Expertise (noun)
- 60. Eyestrain (noun)
- 61. Finance (noun)
- 62. Financial (adjective)
- 63. Firm (noun)
- 64. Force (noun / verb)
- 65. Function (noun)
- 66. Goal (noun)
- 67. Graduate (noun / verb)
- 68. Hardware (noun)
- 69. Implementation (noun)
- 70. Install (verb)
- 71. Institution (noun)
- 72. Instruction (noun)
- 73. Insurance (noun)
- 74. Integrate (verb)
- 75. Intranet (noun)
- 76. Introductory (noun)
- 77. Involved (adjective)
- 78. Keyboard (noun)
- 79. Knowledge (noun)
- 80. Laboratory (noun)
- 81. Language (noun)
- 82. Latest (superlative adjective)
- 83. Lead (noun / verb)
- 84. Leadership (noun)
- 85. Level (noun)
- 86. Location (noun)
- 87. Lowest (superlative adjective)
- 88. Maintain (verb)
- 89. Maintenance (noun)
- 90. Marketing (noun)
- 91. Mathematics (noun)
- 92. Matrix (noun)
- 93. Median (noun)
- 94. Mobile (adjective)
- 95. Monitor (noun / verb)
- 96. Nature (noun)

- 97. Network (noun)
- 98. Networking (noun)
- 99. Officer (noun)
- 100. Office (noun)
- 1. Offshore (adjective)
- 2. Order (noun / verb)
- 3. Organization (noun)
- 4. Outsourcing (noun)
- 5. Oversee (verb)
- 6. Pdf (noun)
- 7. Perform (verb)
- 8. Performance (noun)
- 9. Period (noun)
- 10. Plan (noun / verb)
- 11. Prevailing (adjective)
- 12. Problem (noun)
- 13. Process (noun / verb)
- 14. Product (noun)
- 15. Program (noun / verb)
- 16. Programmer (noun)
- 17. Project (noun)
- 18. Projections (noun)
- 19. Promoted (adjective)
- 20. Prospect (noun)
- 21. Provide (verb)
- 22. Publishing (noun)
- 23. Rapid (adjective)
- 24. Reduce (verb)
- 25. Relevant (adjective)
- 26. Remote (adjective)
- 27. Replace (verb)
- 28. Research (noun / verb)
- 29. Resource (noun)
- 30. Respond (verb)
- 31. Rounded (adjective)
- 32. Sales (noun)
- 33. Science (noun)
- 34. Scientific (adjective)
- 35. Scientist (noun)

- 36. Section (noun)
- 37. Security (noun)
- 38. Service (noun)
- 39. Simultaneously (adverb)
- 40. Site (noun)
- 41. Software (noun)
- 42. Sophisticated (adjective)
- 43. Specialist (noun)
- 44. Specialized (adjective)
- 45. Specific (adjective)
- 46. Spend (verb)
- 47. Staff (noun)
- 48. Statistic (noun)
- 49. Substantial (adjective)
- 50. Sufficient (adjective)
- 51. Support (noun / verb)
- 52. Syndrome (noun)
- 53. System (noun)
- 54. Task (noun)
- 55. Technical (adjective)
- 56. Technician (noun)
- 57. Technological (adjective)
- 58. Technology (noun)
- 59. Telecommunications (noun)
- 60. Title (noun)
- 61. Tool (noun)
- 62. Training (noun)
- 63. Transfer (noun / verb)
- 64. Uncommon (adjective)
- 65. Understanding (noun)
- 66. User (noun)
- 67. Variety (noun)
- 68. Vendor (noun)
- 69. Web (noun)
- 70. Webmaster (noun)
- 71. Wireless (adjective)
- 72. Worker (noun)
- 73. Workplace (noun)

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